

ELDRIDGE VELMONTE

AI Engineer · Web, E-Commerce, AI Automation & Lead Generation

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SUMMARY

AI Engineer and AWS Certified Cloud Practitioner who builds websites, e-commerce, AI automations, and lead-generation systems that drive revenue. Helped NANOLink Australia cross **\$10K+ USD in sales**, built a lead engine that found **600 leads in 2 days**, and runs internal software at **\$0/month** on AWS serverless.

PROFESSIONAL EXPERIENCE

Content Creator & Marketer (Web, AI & Automation) | NANOLink Australia

July 2026 – Present · Remote

- Drove **\$10K+ USD in sales** through the company website, marketing campaigns, AI automation, and lead generation for a premium Paint Protection Film distributor.
- Built **Installer Finder**, custom lead software using the Google Places API and Claude to plan coverage and vet prospects; generated **600 leads in 2 days, 400+ qualified**.
- Built **LaunchPad**, an internal task and sales platform on AWS Amplify Gen 2, AppSync, and DynamoDB, running at **\$0/month**, including an outreach module that discovers and scores prospects.
- Developed the **B2B Partner Portal** (React/TypeScript, AWS Amplify, Lambda, DynamoDB, Brevo email) with Schema.org structured data and Australian geo-targeted SEO.
- Created **Label Station**, a Windows app that auto-fills serial numbers and order data into custom label designs and prints the moment a serial is scanned in the portal.
- Produced AI-assisted marketing content with Higgsfield and Claude across social media, email, and SMS.

Cloud Solution Intern | Noventiq Philippines

January 2026 – May 2026

- Engineered an automated scheduling and reservation system entirely within Microsoft 365, designed from the ground up to streamline sales workflows under enterprise security and compliance requirements.
- Built a **Mass File Processor** using local Python OCR to extract invoice numbers and rename scanned files automatically, compliance-safe and offline.
- Analyzed enterprise IT requirements and translated cloud and software architectures into clear client presentations.

Senior Video Editor & Digital Manager | Follow Your Passion Media

June 2022 – Present

- Oversee the company's cloud infrastructure and storage systems for secure, highly available media operations.
- Lead a remote team delivering high-quality projects for international clients on schedule.

PROJECTS

AI-Powered Pre-Field Trip Portal | UST CICS

- Engineered a generative AI portal for real-time student inquiries, handling **500+ concurrent requests** with 100% reliability at a **\$0.38** total operational cost.

Automated Payment Tracking System | UST CICS

- Built a Google Workspace automation (Apps Script/Sheets) managing **\$28,000+ in transactions** with complex calculations and real-time email triggers.

Campus Network Overhaul | Siena College of San Jose

- Leading a campus-wide upgrade to 1 Gbps across four buildings and a new Cyberlounge, deploying a secure portal-based Wi-Fi system.

Web & E-Commerce Builds

- Bananaqueue (e-commerce store) and Korsa Cafe (third-party payment API integration), plus conversion funnels and landing pages with GoHighLevel.

EDUCATION

Bachelor of Science in Information Technology | University of Santo Tomas

Class of 2026

- Specialization: Network & Security · Cum Laude standing (GWA 1.75)
- Scholar: OWWA Education for Development Scholarship Program (EDSP)

SKILLS & CERTIFICATIONS

- **Certifications:** AWS Certified Cloud Practitioner · CompTIA IT Fundamentals (ITF+)
- **AI & Automation:** Claude, Claude Code, Model Context Protocol (MCP), n8n, AWS Bedrock, Higgsfield, Google Workspace (Apps Script), Microsoft 365, Python
- **Cloud:** AWS Amplify Gen 2, AppSync, DynamoDB, Lambda, S3, CloudFront, EventBridge, API Gateway, serverless architecture
- **Web:** React, TypeScript, Next.js, Tailwind CSS, Node.js, GoHighLevel, Brevo
- **Networking & Security:** network infrastructure, secure Wi-Fi deployment, system administration
- **Professional:** technical sales, project management, public speaking, instructional content design